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CLIENT RESOURCE · COMMERCIAL TEAMS PREPARING A STORAGE INQUIRY

Storage Capacity Request Guide

How to structure a capacity request so it can be evaluated quickly — required information, evaluation criteria and response process.

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1.0	12 July 2026	Initial controlled issue.	Commercial Office	Management



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Executive Summary

A well-structured capacity request receives a faster, more precise response. This guide explains the information our commercial team needs to evaluate a storage requirement, how requests are processed, and what happens after submission. Our team responds to qualified inquiries within the agreed number of business days.

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Process Overview

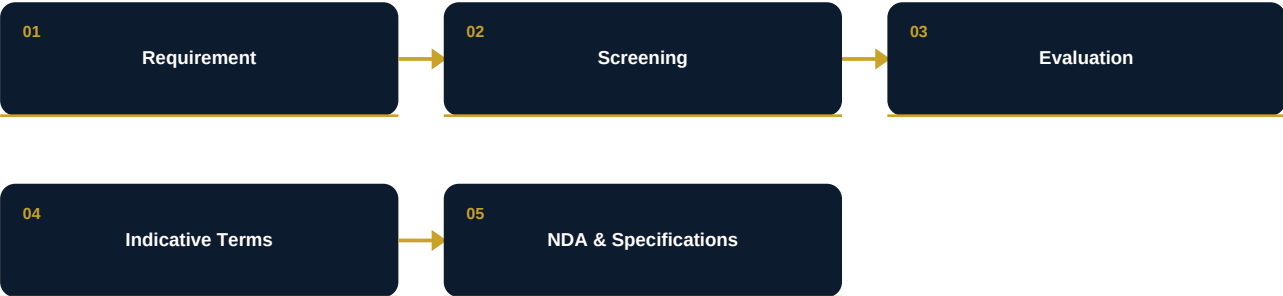


Figure. How a capacity request is evaluated.

01 Information That Enables a Quote

Field	Why it matters
Product and grade (with assay/CoQ if available)	Determines tank service fit, segregation family and handling regime
Volume and unit (m³ / bbl)	Sizes the tankage and determines available options
Tenor (spot / term / ongoing program)	Determines commercial structure and pricing basis
Receipt and delivery modes	Marine, pipeline, truck or rail — confirms connectivity fit
Expected throughput pattern	Parcel sizes and frequency shape berth and gantry planning
Ancillary services	Blending, heating, additivation, inspection arrangements
Timing	Required start date and flexibility

02 How Requests Are Evaluated

Requests are assessed against four criteria, in order: counterparty screening outcome; technical fit (product vs. tank service and segregation families); capacity availability in the requested window; and commercial alignment (structure, tenor, throughput profile). Where we cannot meet a requirement, we say so promptly rather than holding the inquiry open.



03 What We Do Not Do

- We do not publish rate cards or provide instant online quotes — institutional storage is priced by negotiation against the specific requirement.
- We do not confirm capacity to unscreened counterparties.
- We do not enter arrangements with undisclosed principals.
- We do not use urgency tactics; a genuine availability constraint will be stated factually with its date.

04 After Submission

- 1 Acknowledgment with an inquiry reference from a verified @crudetankersiii.com address
- 2 Preliminary screening; clarification questions if needed
- 3 Response within the agreed number of business days: indicative fit, next steps, or a clear decline
- 4 For progressing inquiries: NDA execution and exchange of terminal specifications

05 Submitting a Request

Submit via the Request Storage Availability form at crudetankersiii.com, or write to sales@crudetankersiii.com. Include the fields in Section 1 — incomplete requests are processed, but complete ones are processed faster.

References & Standards

This document reflects industry-standard practice, including the following references where applicable:

- 1 API MPMS — Manual of Petroleum Measurement Standards (custody measurement).
- 2 ISO 9001 / 14001 / 45001 — quality, environmental and occupational health & safety management systems.

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