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Executive Overview

A one-sitting executive briefing on Crude Tankers III AS — positioning, value proposition and governance.

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Executive Summary

This executive overview positions Crude Tankers III AS for senior decision-makers and institutions. It sets out the company's role in the petroleum value chain, the value it delivers to storage customers, and the governance that makes it a credible counterparty. It is intended as a concise briefing ahead of a fuller commercial or due-diligence engagement.

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01 Positioning

Every barrel of oil is produced on one schedule, shipped on a second, refined on a third and sold on a fourth. Independent storage is the infrastructure that makes those schedules compatible — and the custodian that keeps ownership provable while they disagree. Crude Tankers III AS occupies this layer as a focused, independent operator holding itself to the presentation and governance standards of the global majors.

02 Value Proposition

The company delivers value along four axes that matter to storage customers:

- **Neutrality** — no trading desk on the other side of the storage agreement.
- **Provable custody** — measurement a customer's surveyor can witness at every point.
- **Commercial flexibility** — term, spot, throughput and dedicated structures.
- **Institutional governance** — compliance-first operations that survive due diligence.

03 Why an Independent Operator

An independent operator holds no commodity positions against its customers, so a customer's market view, volumes and timing stay confidential and unconflicted. In a sector where storage fraud and undisclosed-principal arrangements are real risks, verifiable independence, legal-entity transparency and documented custody are decisive advantages.

04 Governance at a Glance

Board-owned policy frameworks; a management system with procedure ownership and review dates; KYC, sanctions screening and cargo-provenance checks at onboarding and on an ongoing basis; HSSE discipline treated as the leading indicator of every other discipline; and audit-ready records throughout.

05 Contact

For an executive or partnership conversation, contact info@crudetankersiii.com. Commercial inquiries follow the standard screening process via sales@crudetankersiii.com.

References & Standards

This document reflects industry-standard practice, including the following references where applicable:

- 1 API MPMS — Manual of Petroleum Measurement Standards (custody measurement).
- 2 ISO 9001 / 14001 / 45001 — quality, environmental and occupational health & safety management systems.



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