

Prepared by: Commercial Office Approved by: Management Revision date: 2026-07-02

CLIENT RESOURCE · PROCUREMENT AND COMMERCIAL TEAMS

Capability Statement

A concise statement of Crude Tankers III AS capabilities, operating standards and commercial structures for evaluating teams.

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Executive Summary

This capability statement summarizes what Crude Tankers III AS can do for storage customers: the service lines it operates, the operating standards that govern them, the commercial structures under which capacity is contracted, and the compliance assurance that surrounds every relationship. It is written for procurement and commercial teams shortlisting terminal operators.

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Process Overview



Figure. Five integrated service lines under one operator.

01 Overview

Crude Tankers III AS provides crude oil and petroleum products storage, tank leasing, marine terminal operations and integrated energy logistics. It operates as an independent, neutral custodian: it does not trade product and holds no positions against its customers. The company's differentiator is presentation and governance to the standard of the global majors, delivered by a focused independent operator.

02 Service Capabilities

Capability	What it delivers
Crude storage	Grade segregation, heating/circulation where required, blending support, custody-grade measurement.
Products storage	Three-layer segregation protecting specification; multi-modal evacuation.
Tank leasing	Term, spot, throughput and dedicated structures matched to trading and refinery programs.
Marine terminal	ISGOTT-aligned ship–shore operations; berth scheduling and documentation.
Energy logistics	Transfers, blending, additive injection, truck/rail loading and pipeline interfaces.

03 Operating Standards

Every movement is governed by the same discipline:

- **Measurement** — opening and closing quantities under API MPMS-based procedures, with surveyor witness rights at every custody point.
- **Segregation** — dedicated tank groups, verified line-ups and documented service-change protocols.



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- **Reconciliation** — daily reconciliation of physical stock against book, with gains and losses computed inside agreed tolerances.
- **Release control** — product leaves only against authenticated instructions from the entitled party.

04 Commercial Structures

Structure	You pay for	Best when
Term lease	Capacity over time	Strategy needs guaranteed space
Spot storage	One parcel, short window	Timing mismatch or single cargo
Throughput	Volume moved	Programmatic, repetitive flows
Dedicated tankage	Named tanks, exclusivity	Specification or brand control

Pricing is by negotiation against the specific requirement; the company does not publish rate cards.

05 Compliance and Assurance

Counterparty screening, sanctions checks and HSSE governance apply to every relationship. Documentation — registration extracts, policy summaries, insurance confirmation and certification records — is shared with qualified counterparties during onboarding. Independent surveyors retain access for quantity and quality verification.

06 Engagement

To evaluate a storage relationship, submit a structured request in the Commercial Request Center or contact sales@crudetankersiii.com. Indicative terms follow counterparty qualification and NDA.

References & Standards

This document reflects industry-standard practice, including the following references where applicable:

- 1 API MPMS — Manual of Petroleum Measurement Standards (custody measurement).
- 2 ISO 9001 / 14001 / 45001 — quality, environmental and occupational health & safety management systems.



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